

# +600% profits on Meta Ads

## +600% profits for a pet niche store

#### The client:

A pet niche store, selling custom products for pets.

- Firstly advertising in France. They were hardly profitable
- The whole ad account was a total mess, with many different campaigns, and no proper structure

#### Challenges

Dropshipping store, so not a unique product.

#### **Objectives**

 Focus on profitability over volume

Spoiler : we x6 his profitability



### From Unprofitable to x7,6 ROAS

| Q Search and filter |          |                      |                       |                        |                          |                  |                                          |                          | Oct 8                       | Oct 8, 2023 − Nov 8, 2023 ▼ |   |  |
|---------------------|----------|----------------------|-----------------------|------------------------|--------------------------|------------------|------------------------------------------|--------------------------|-----------------------------|-----------------------------|---|--|
| Campaigns           |          |                      |                       | lected ×               | Ad sets                  |                  | 1 selected ×                             | ected × Ads for 1 Ad set |                             |                             |   |  |
| + 0                 | Create   | ( Duplicate          | ▼                     | <b>→</b>               | 5 💼 😝                    | Rules •          | View Setup                               |                          | ▼ Reports                   | s ▼ <u>♣</u> Export         | • |  |
|                     | Off / On | ( - ws -             | Adds to cart          | Checkouts<br>Initiated | Amount spent 👻           | Purchases        | Purchase<br>ROAS (return<br>on ad spend) | Cost per purchase        | Purchases conversion  value | Cost per add to cart        | 0 |  |
|                     |          | 934 [2]              | .1,366 [2]            | 835 [2]                | €1,263.30                | .1.6.1. [2]      | .1.0.05 [2]                              | £7.85 <sup>[2]</sup>     | £12,690,44 <sup>[2]</sup>   | €0.92 [2]                   |   |  |
|                     |          | 80.5 [2]             | 52.1. [2]             | 282 [2]                | €475.26                  | .62 [2]          | .1.135 [2]                               | £7.67 <sup>[2]</sup>     | .€5,394.21. <sup>[2]</sup>  | €0.91 [2]                   |   |  |
|                     |          | 60.8 [2]             | 879 [2]               | .43.1. [2]             | €561.31                  | 22 [2]           | 3.91 [2]                                 | £25.51. <sup>[2]</sup>   | .€2,192.00 <sup>[2]</sup>   | .£0.64 <sup>[2]</sup>       |   |  |
| >                   |          | 7.4.6 [2]            | .1.9.4 [2]            | .1.00 [2]              | €178.75                  | .1.7 [2]         | 9.32 [2]                                 | £10.51 <sup>[2]</sup>    | .€1,665.60 <sup>[2]</sup>   | .£0.92 <sup>[2]</sup>       |   |  |
|                     |          | 827. [2]             | .1.12 [2]             | 49 [2]                 | €154.40                  | 3 [2]            | 2.14 [2]                                 | .€51.47 <sup>[2]</sup>   | .€330.20 <sup>[2]</sup>     | £1.38 <sup>[2]</sup>        |   |  |
|                     |          | 40.1. [2]            | .32 [2]               | .1.7 [2]               | €167.22                  | 3 [2]            | .13.1 [2]                                | .€55.7.4 <sup>[2]</sup>  | .€21.8.53 <sup>[2]</sup>    | £5.23 <sup>[2]</sup>        |   |  |
|                     | •        |                      | -                     | (=)                    | -                        | -                | -                                        | -                        | €0.00                       | -                           |   |  |
|                     | •        | -                    | -                     | -                      | -                        | -                | -                                        | -                        | €0.00                       | -                           |   |  |
|                     |          | R 25,477<br>Ex Total | <b>3,107</b><br>Total | <b>1,719</b><br>Total  | €2,960.01<br>Total Spent | <b>268</b> Total | 7.60<br>Average                          |                          | €22,490.98<br>Total         | €0.95<br>Per Action         |   |  |

### Reach us to skyrocket your business. Guaranteed.





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